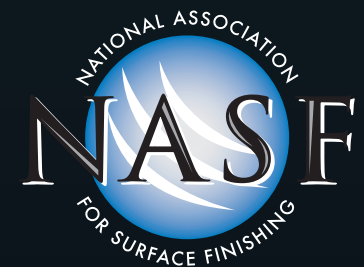




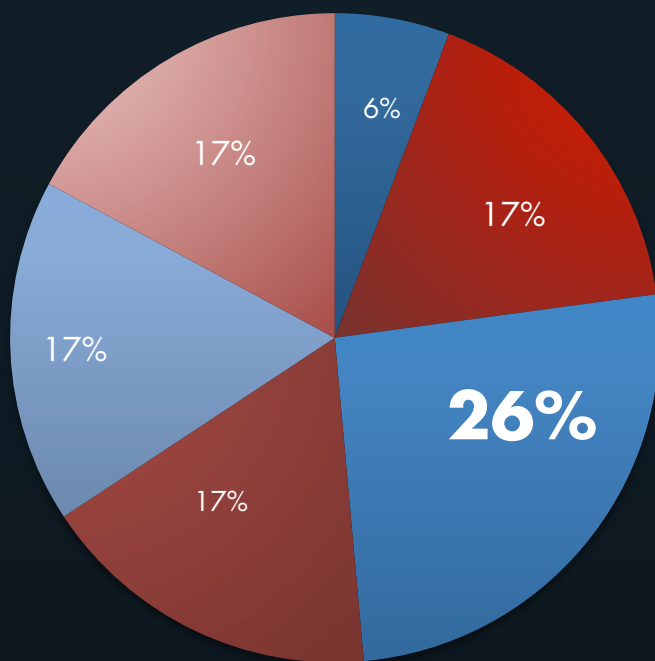
SUPPLIER BUSINESS BAROMETER

First Quarter 2017



First Quarter Respondents

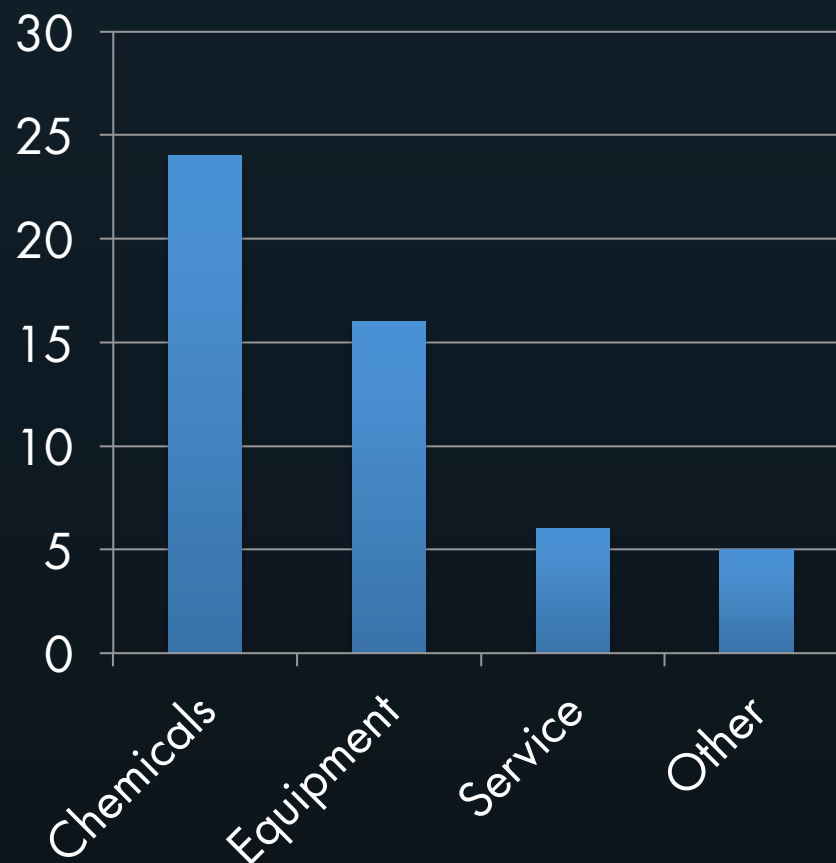
ANNUAL SALES



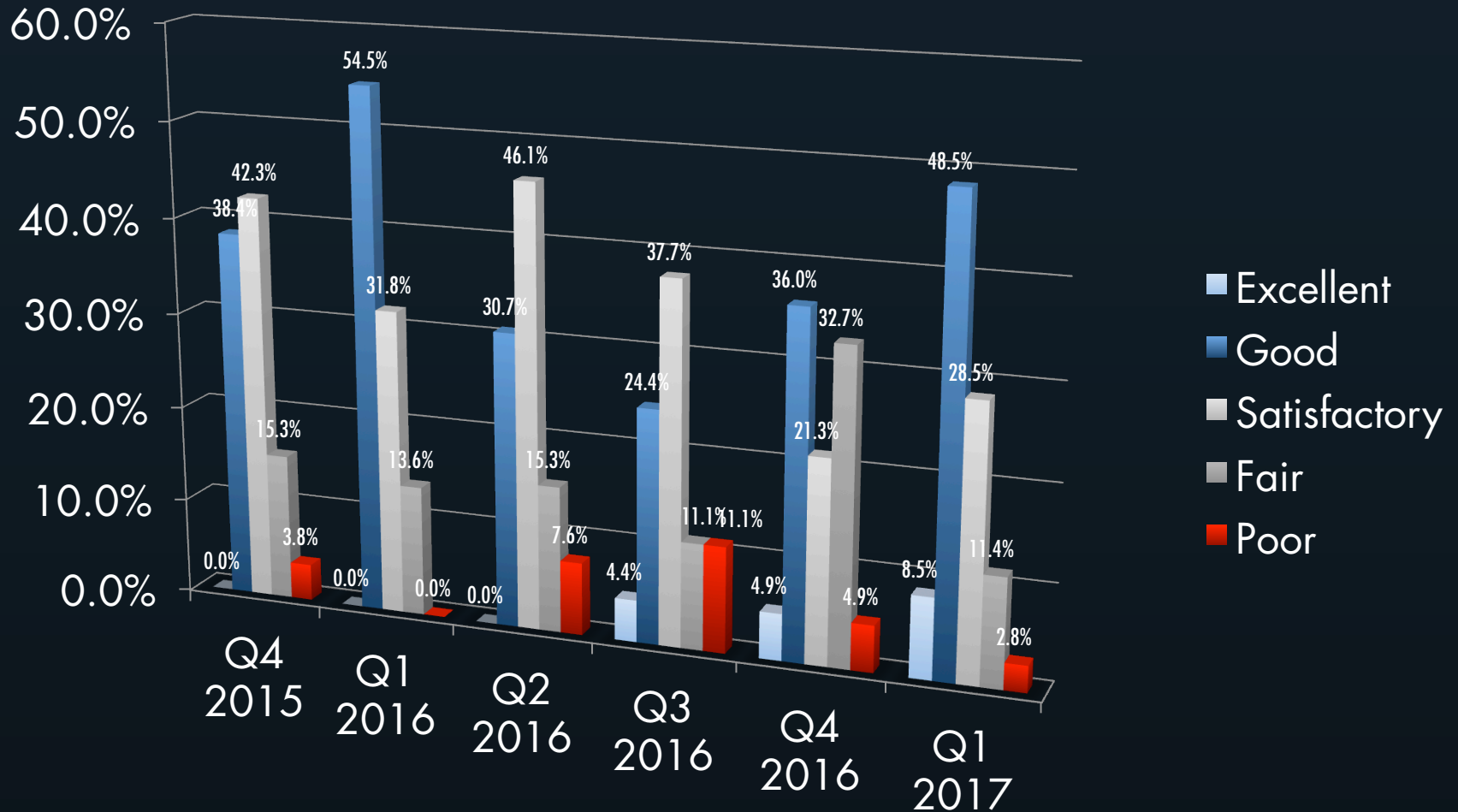
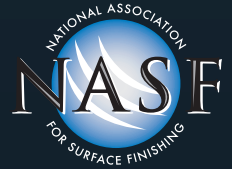
- < \$1M ■ \$1M - \$3M ■ **\$3M - \$10M**
- \$10M - \$15M ■ \$15M - \$50M ■ \$50M +
- No Response

SUPPLIER TYPE

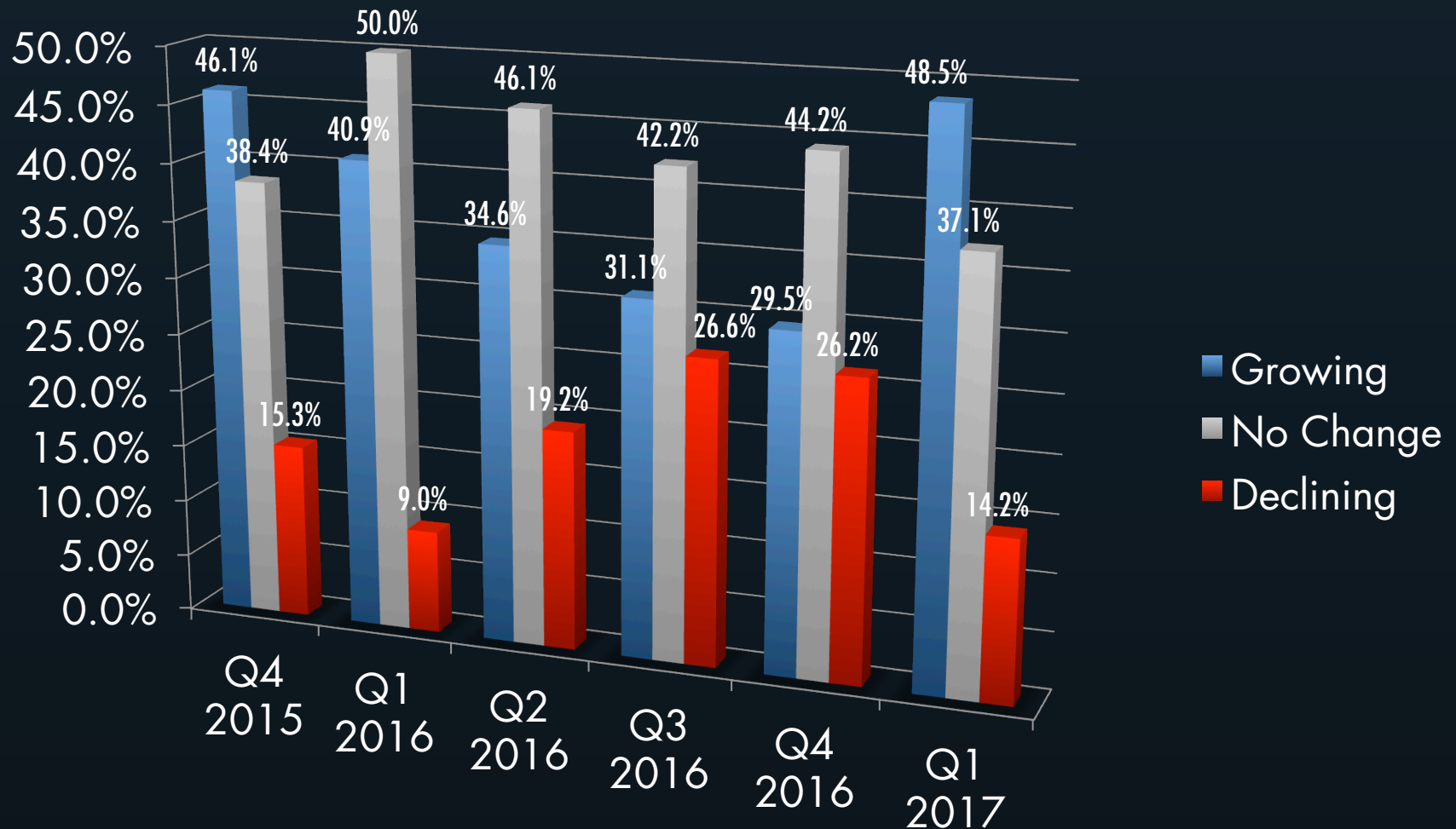
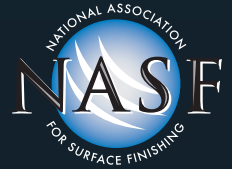
Respondents allowed to choose multiple answers



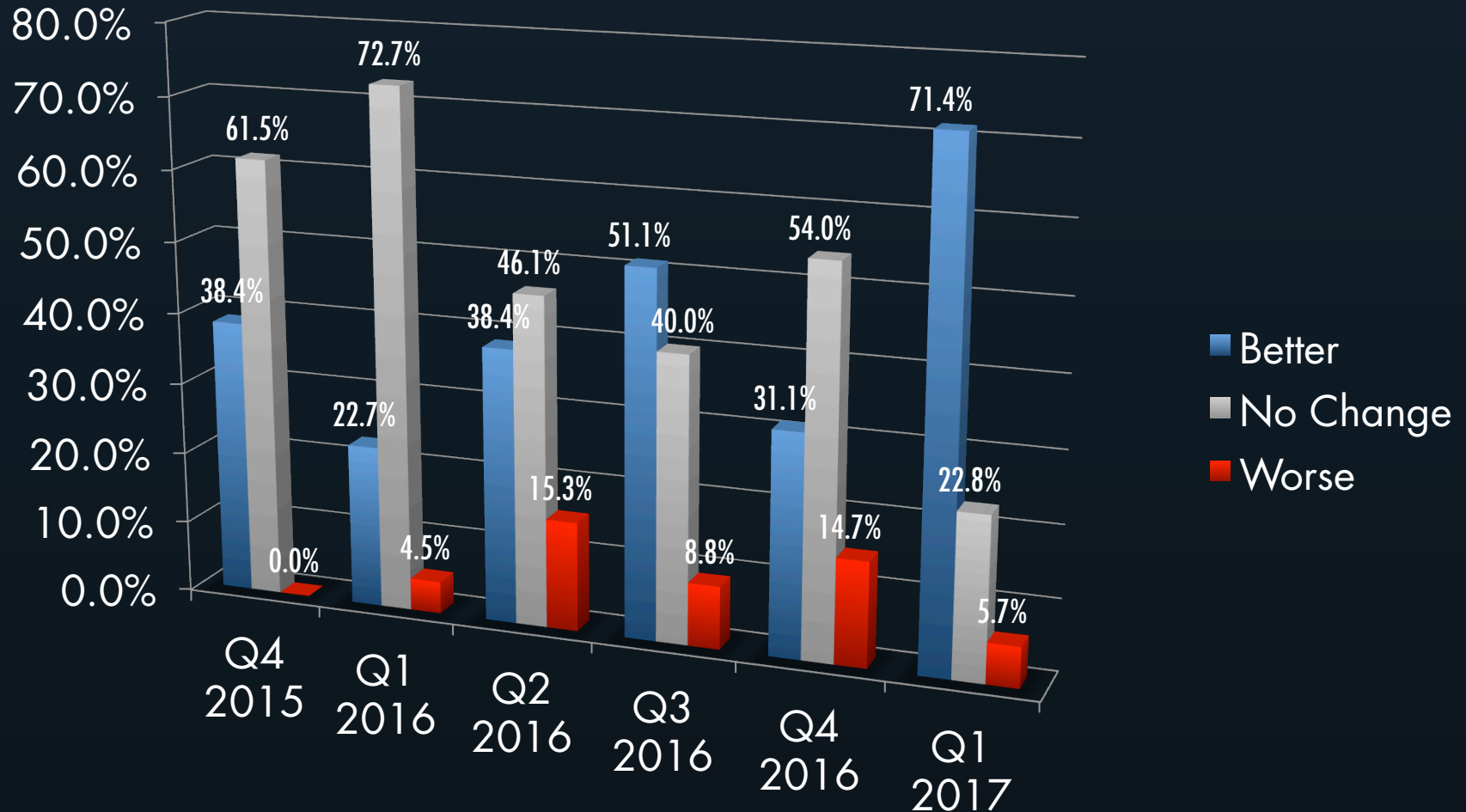
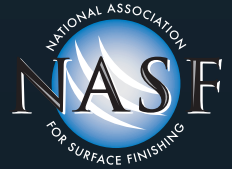
Business Conditions in North America Are



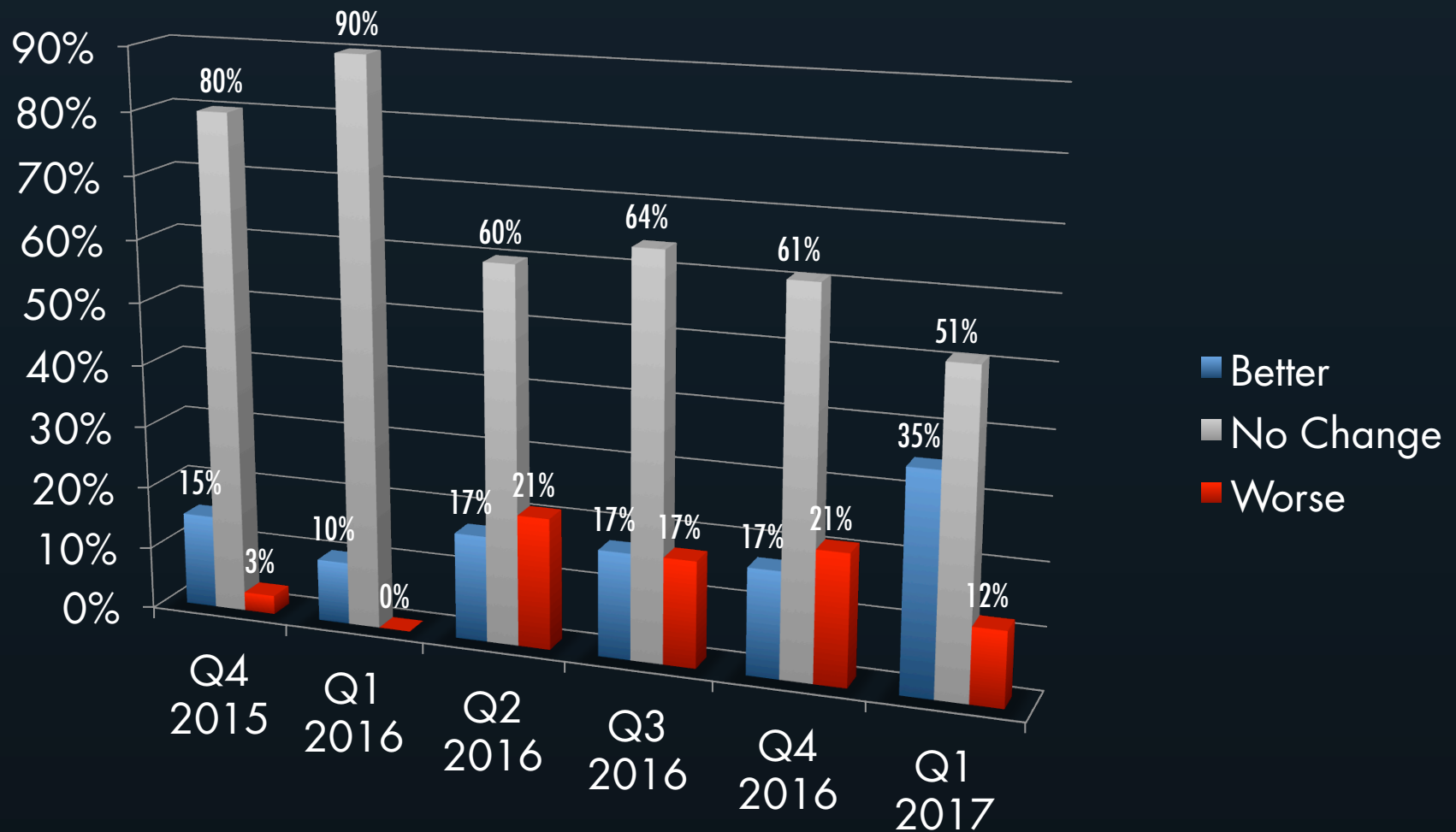
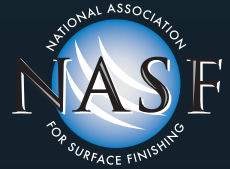
Compared with Six Months Ago Sales in My Business Are



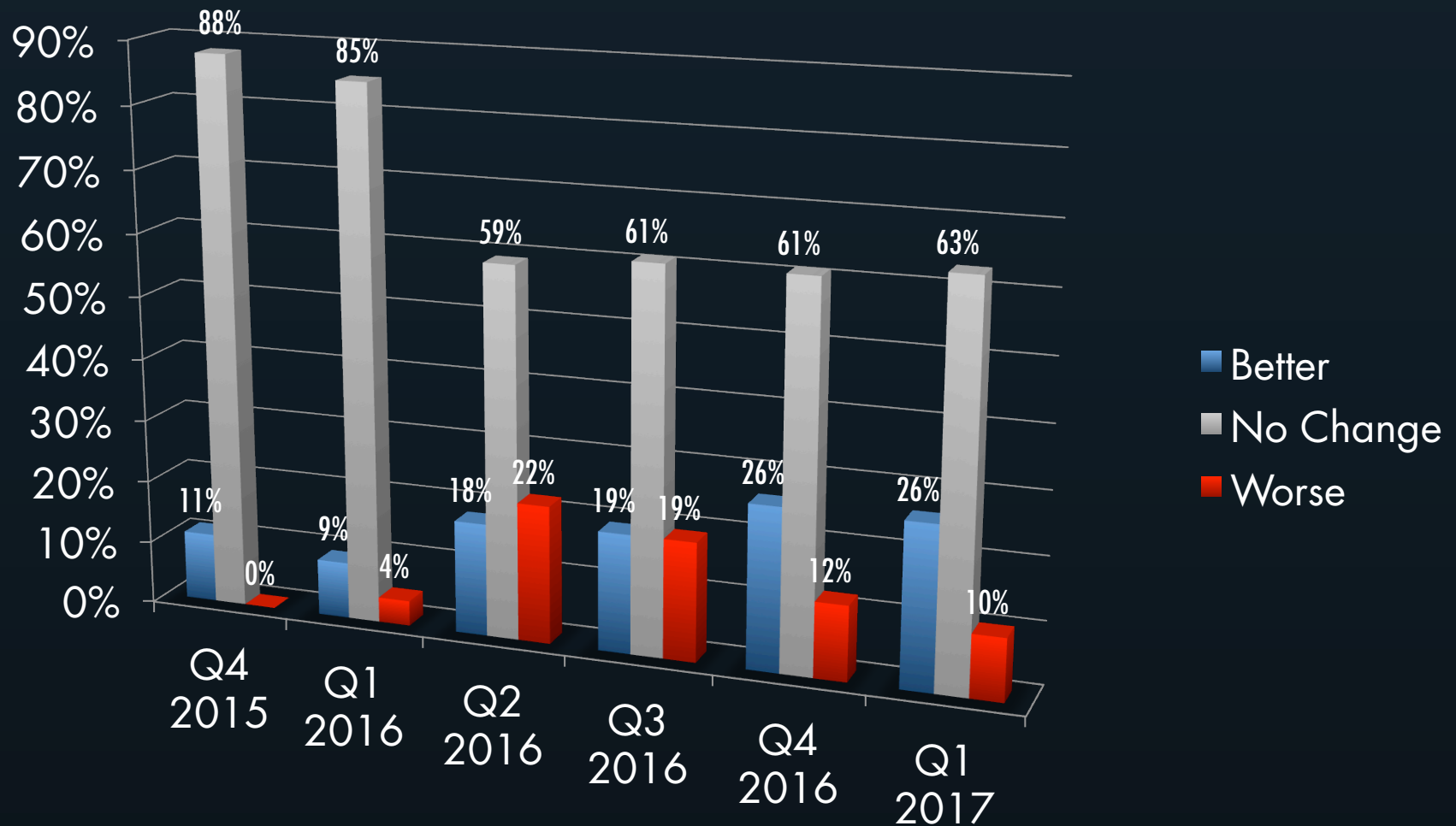
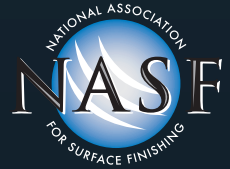
I Expect Business Conditions Six Months from Now to be:



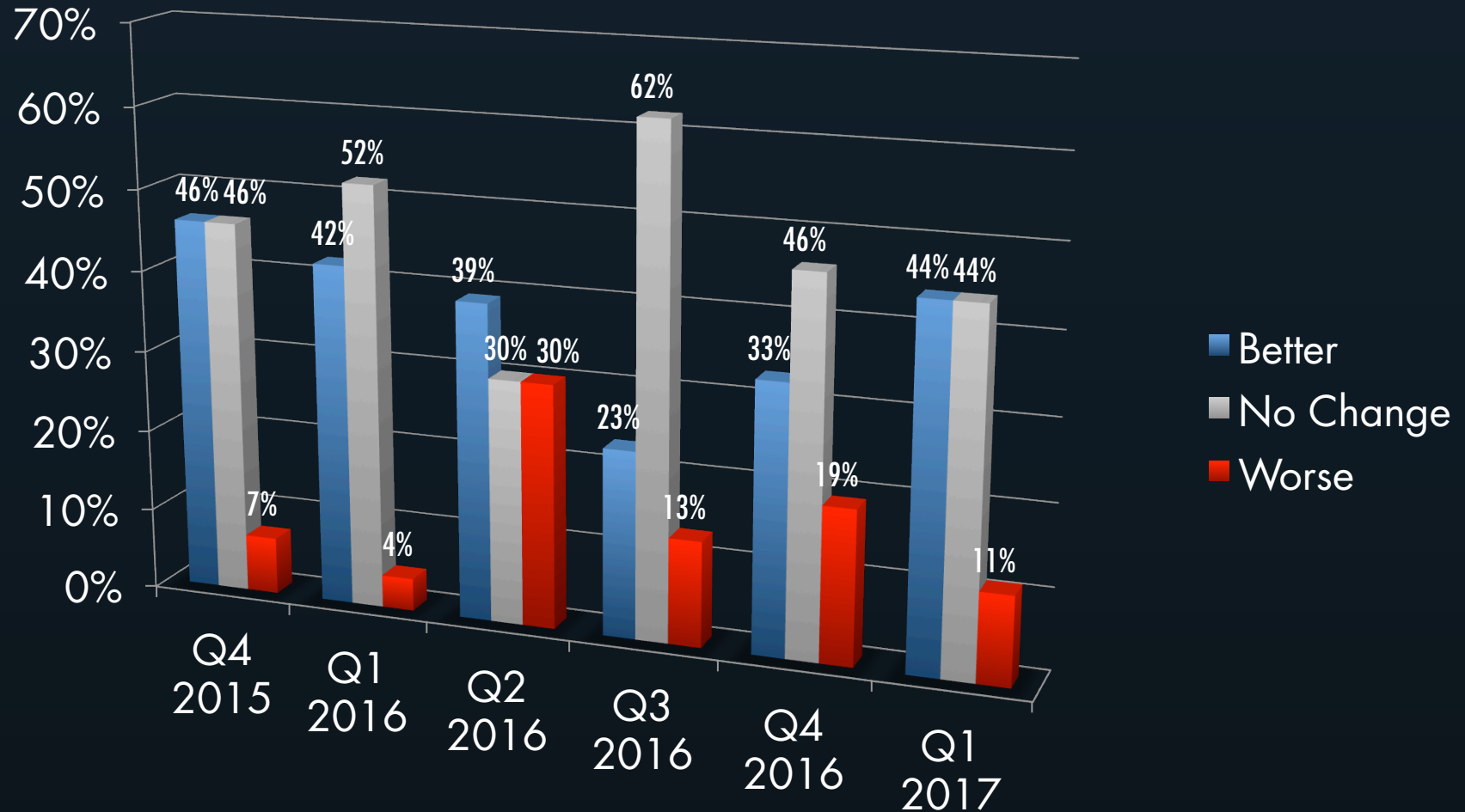
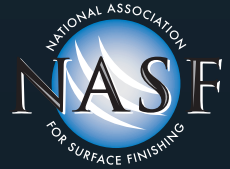
Compared to Six Months Ago, Business Conditions in The East Coast U.S. are...



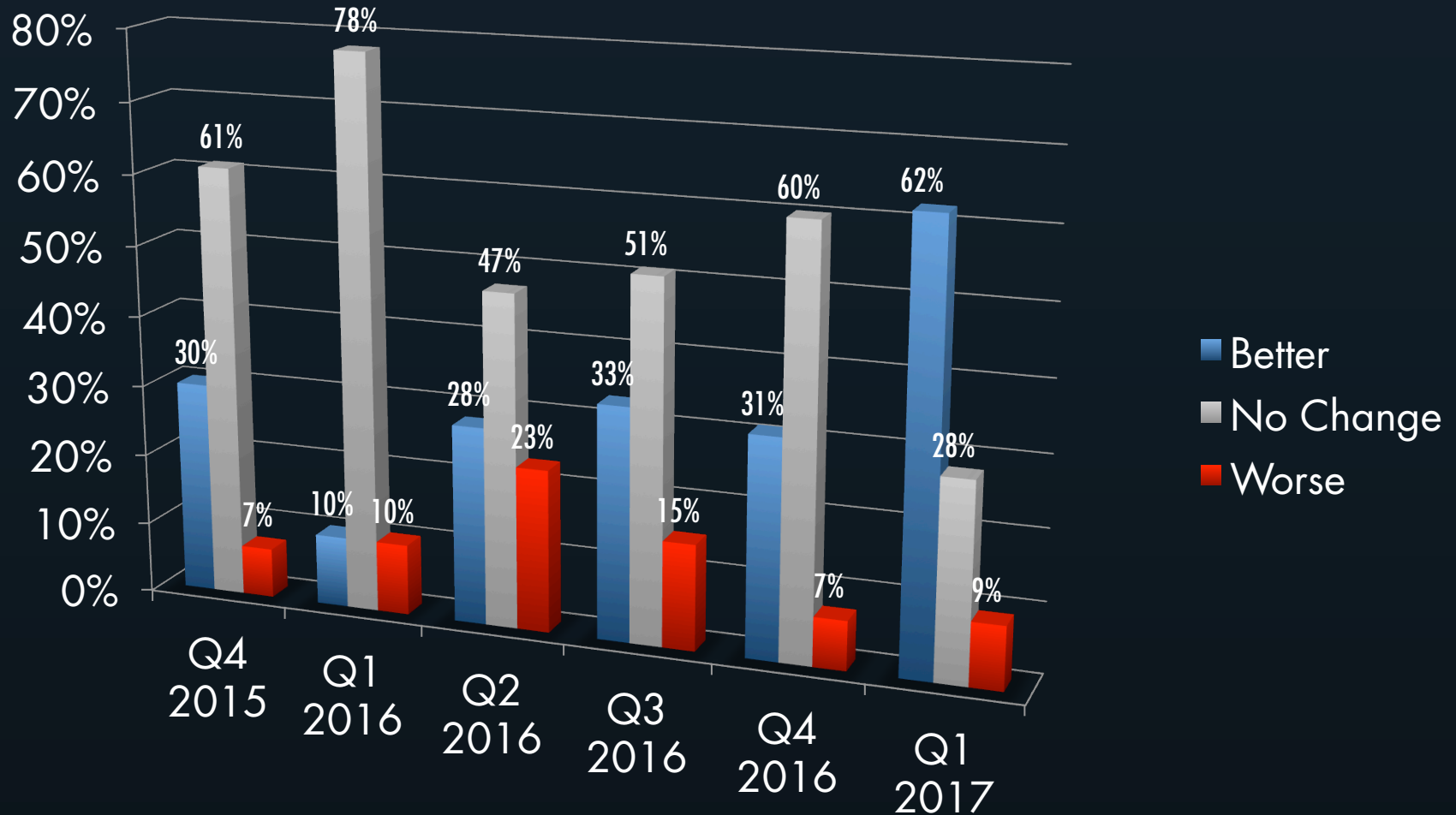
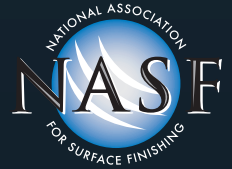
Compared to Six Months Ago, Business Conditions in The West Coast U.S. are...



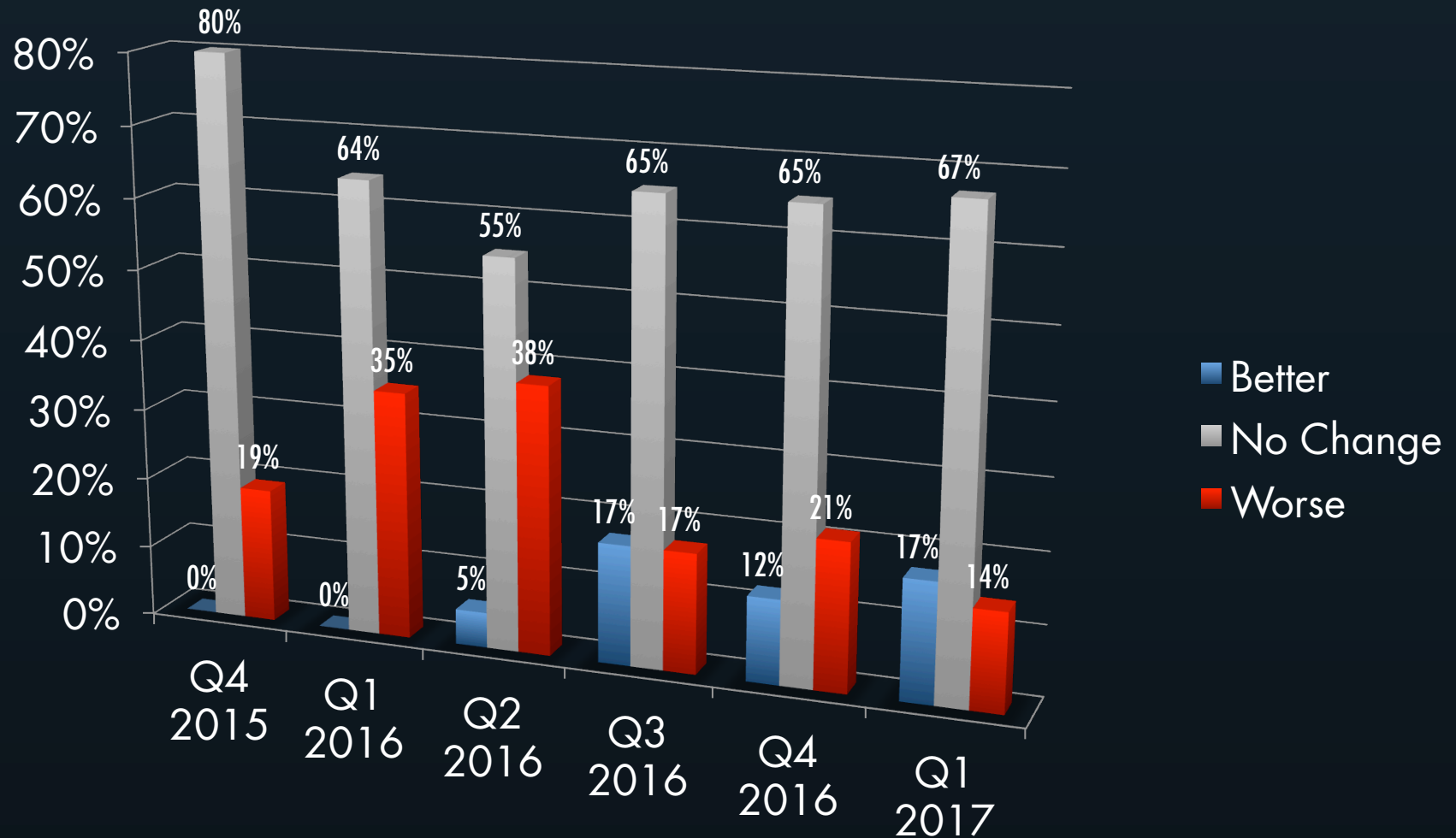
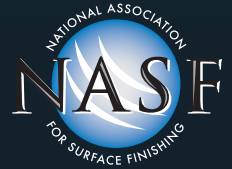
Compared to Six Months Ago, Business Conditions in The Mid West U.S. are...



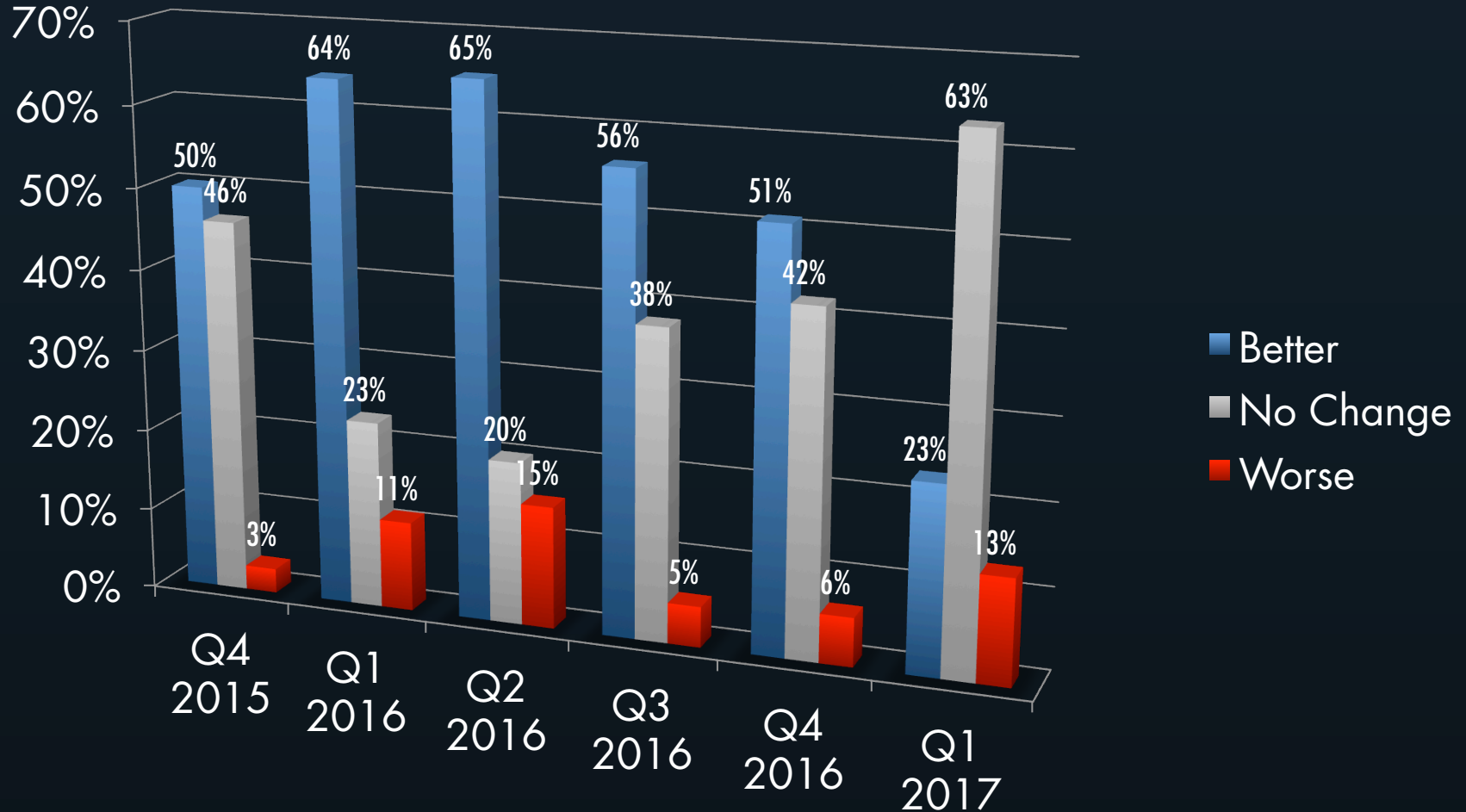
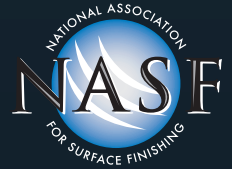
Compared to Six Months Ago
Business Conditions in The South U.S. are...



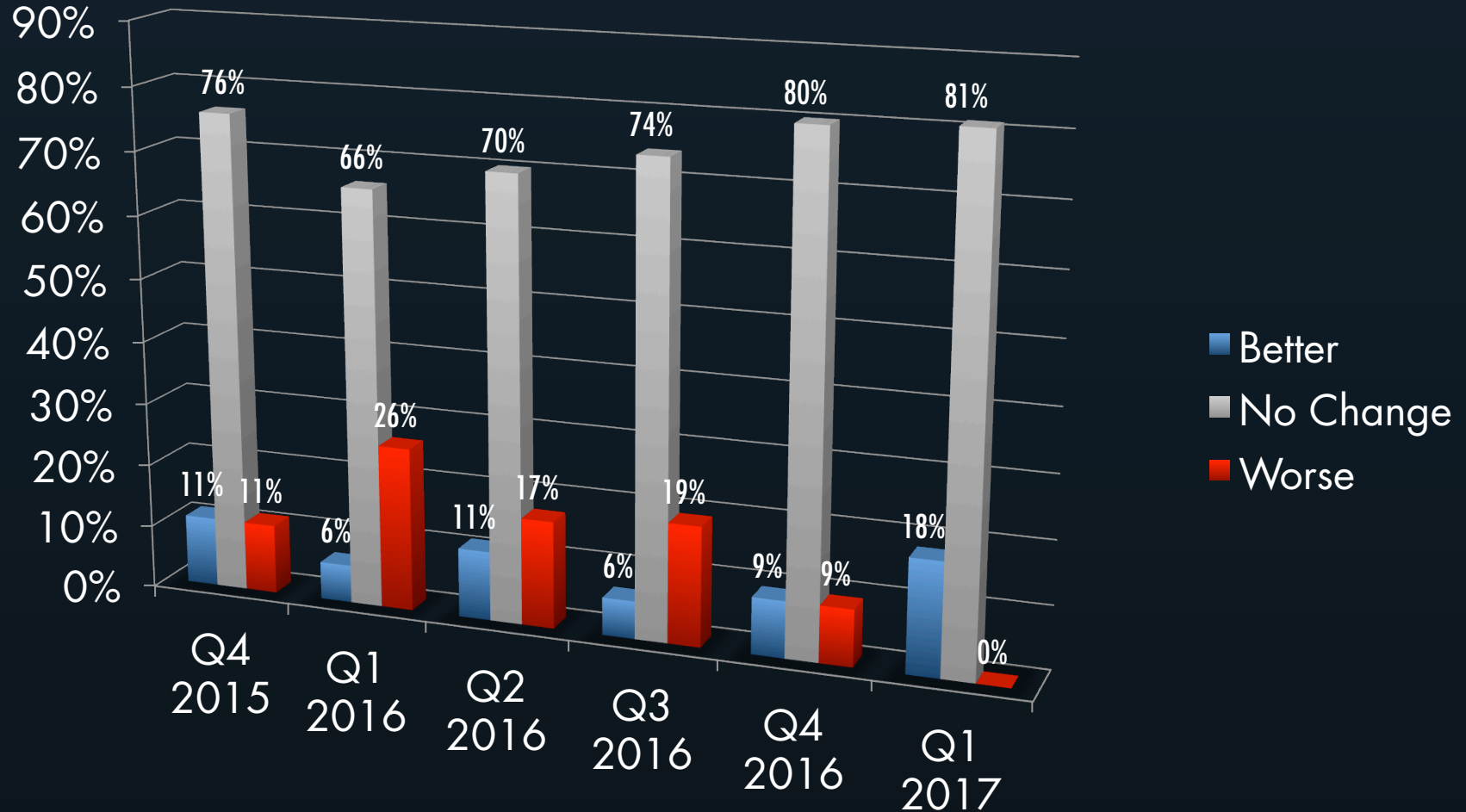
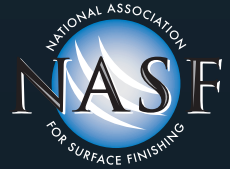
Compared to Six Months Ago
Business Conditions in Canada are...



Compared to Six Months Ago
Business Conditions in Mexico are...



Compared to Six Months Ago
Business Conditions in Europe are...



Compared to Six Months Ago Business Conditions in Asia are...

