







#### JOB SHOP BUSINESS BAROMETER

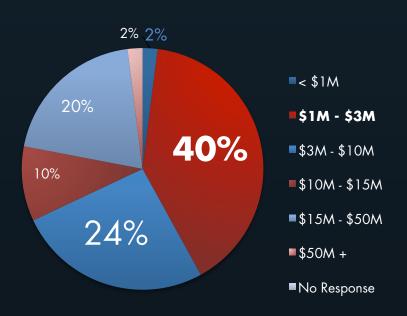
First Quarter 2017



#### First Quarter Respondents

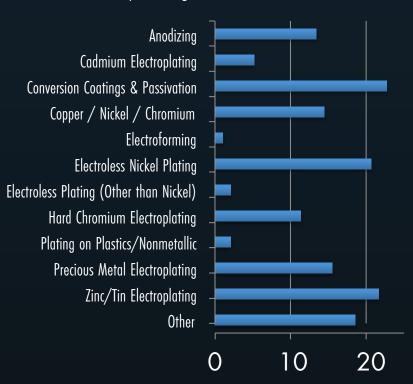


#### ANNUAL SALES



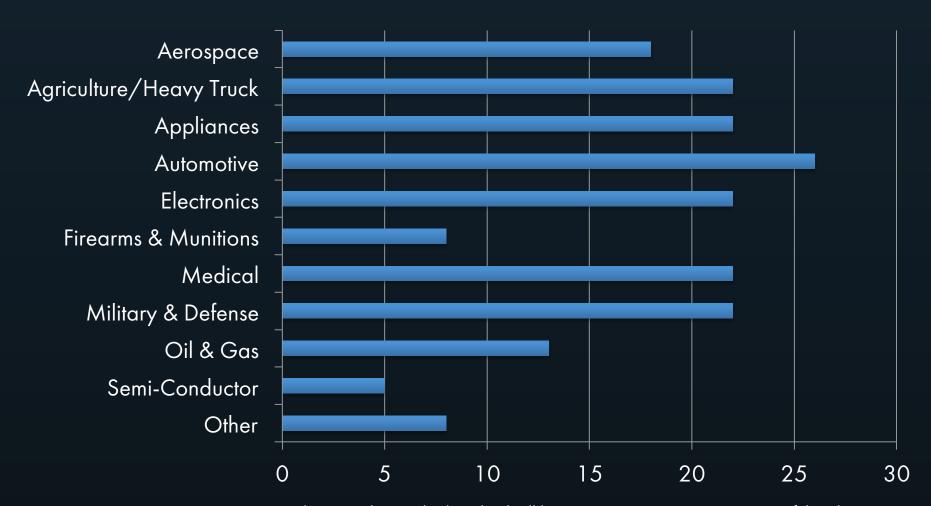
#### PROCESS TYPE

Respondents allowed to choose multiple answers representing 15% or more of sales



### First Quarter Respondents Industries Served\*

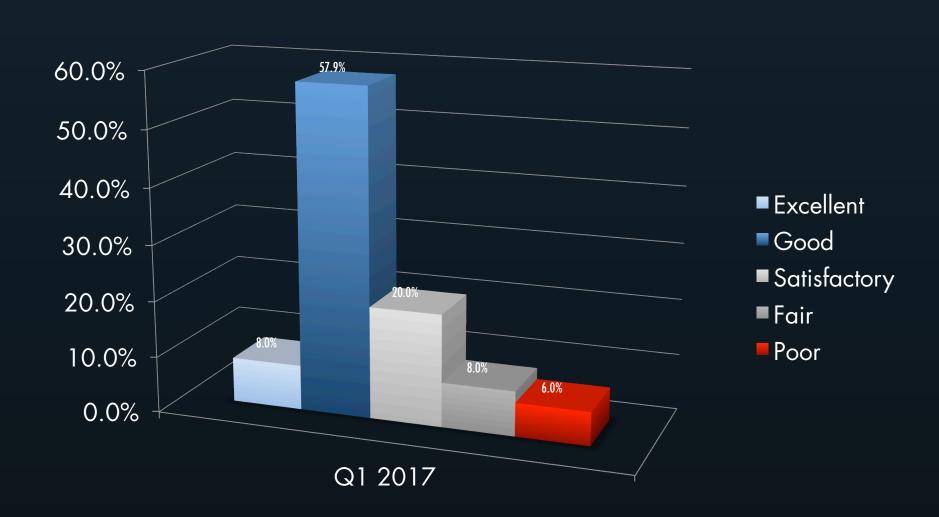




<sup>\*</sup>Respondents asked to check all boxes representing 15% or more of their business.

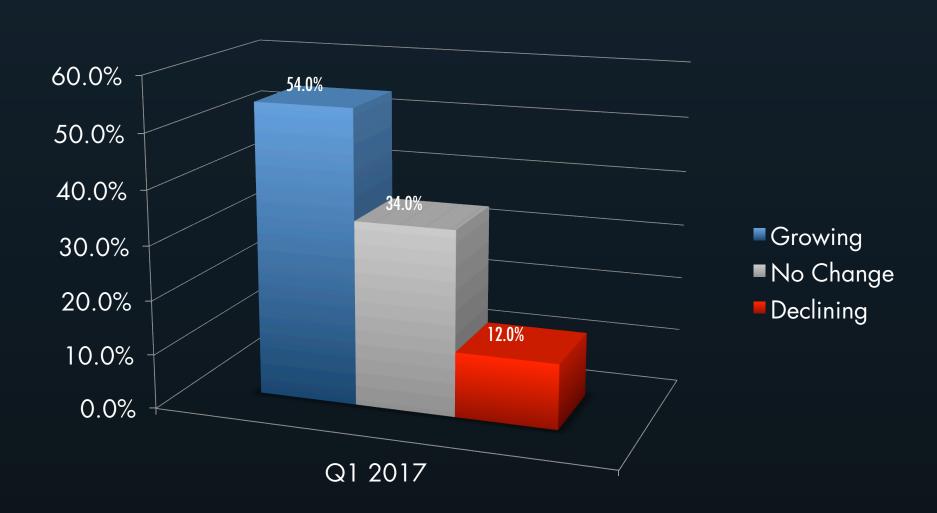
### Business Conditions in North America Are





## Compared with Six Months Ago Sales in My Business Are





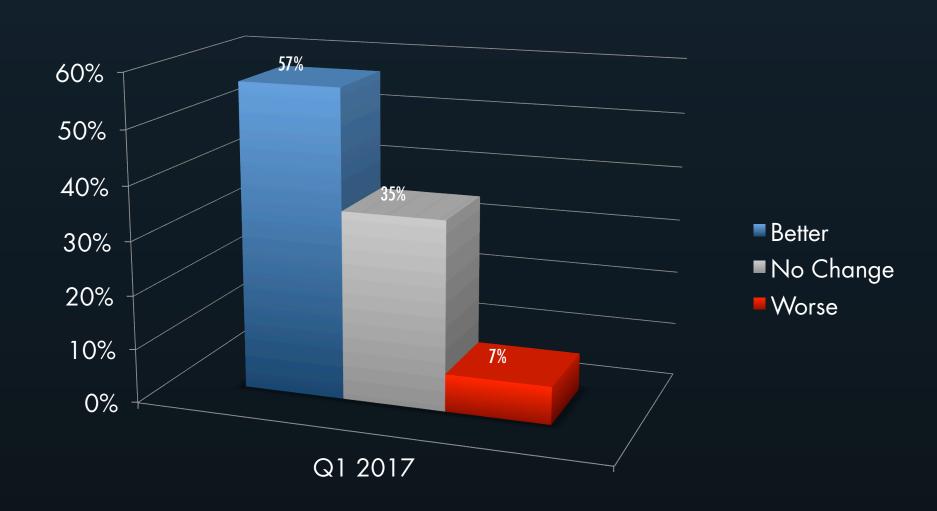
### I Expect Business Conditions Six Months from Now to be:





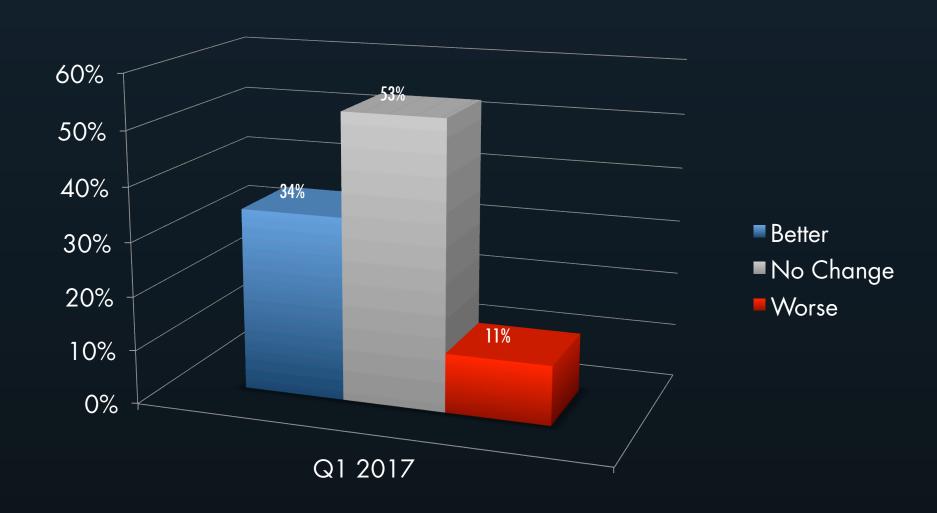
## Compared to Six Months Ago, Business Conditions in Business Conditions in The East Coast U.S. are...





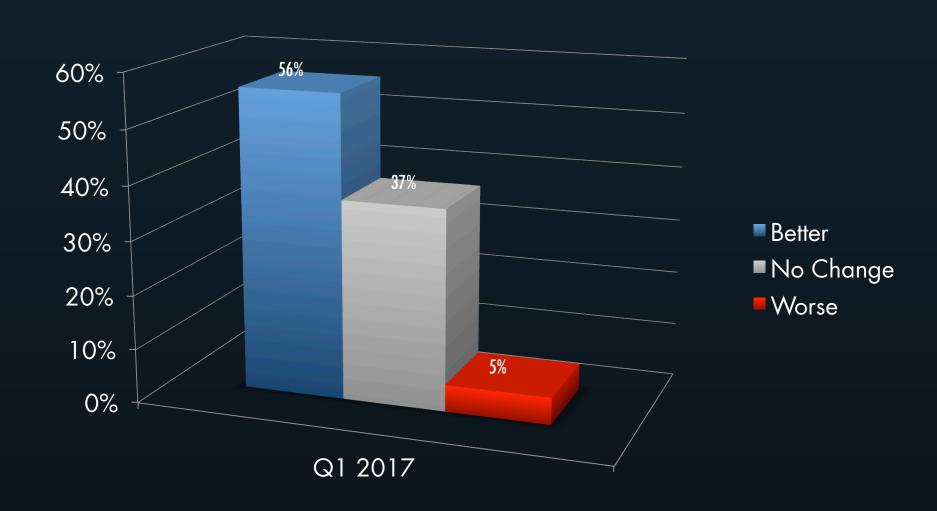
## Compared to Six Months Ago, Business Conditions in Business Conditions in The West Coast U.S. are...





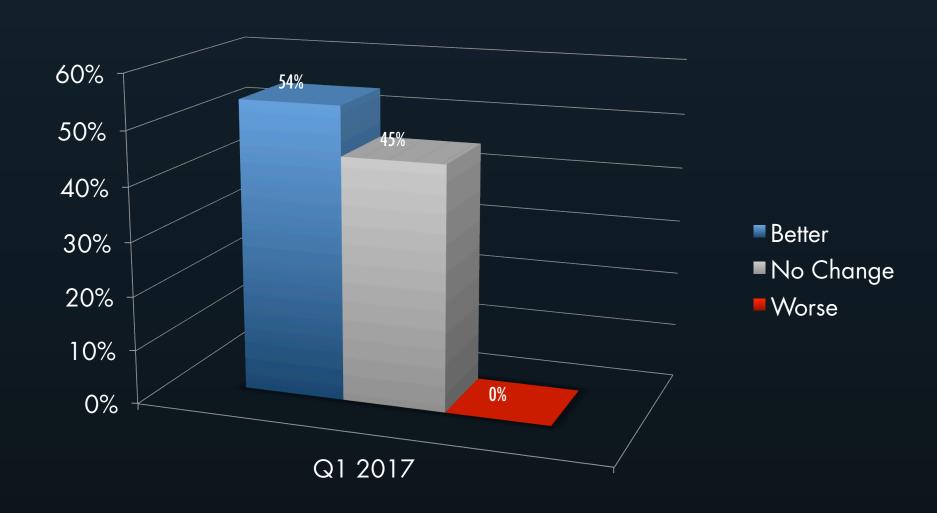
## Compared to Six Months Ago, Business Conditions in Business Conditions in The Mid West U.S. are...





## Compared to Six Months Ago Business Conditions in <u>The South U.S.</u> are...

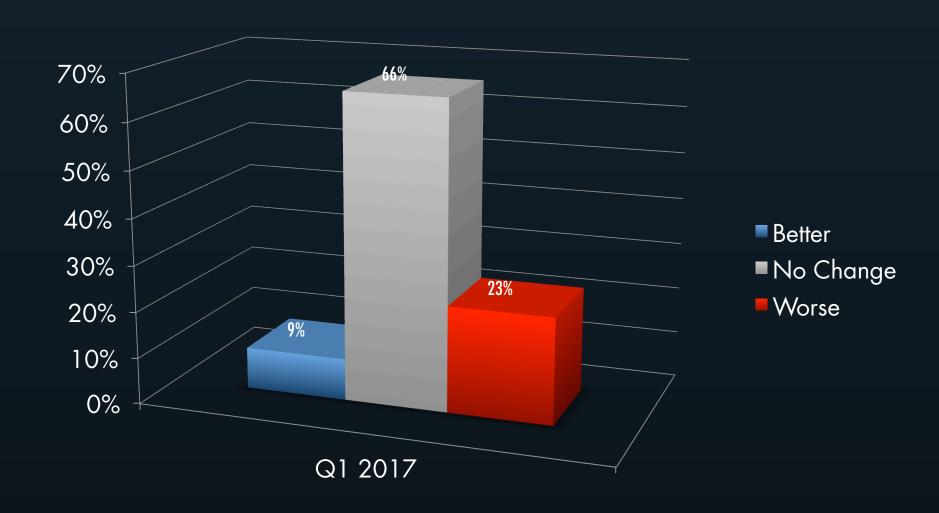




#### Compared to Six Months Ago

#### Business Conditions Outside of the U.S. are...

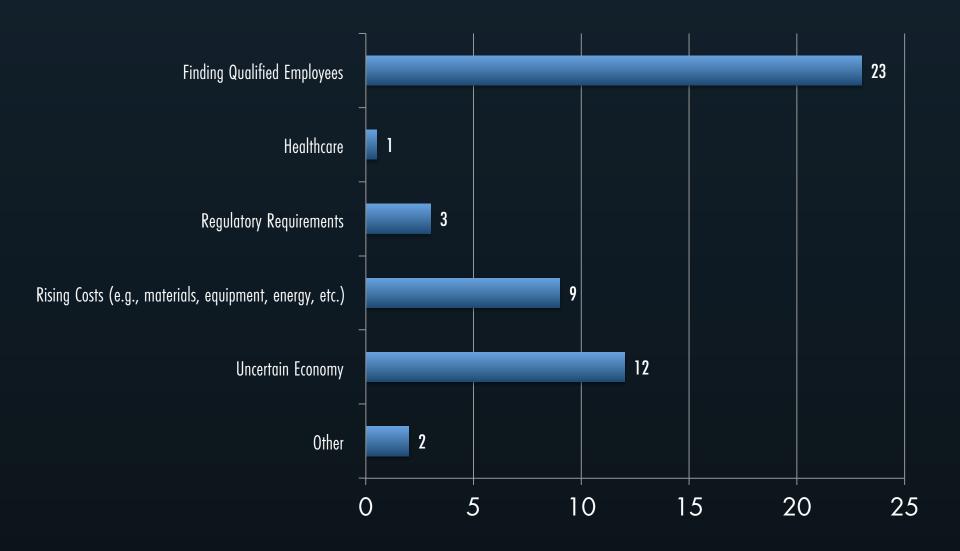




#### What do you consider your

#### Biggest Challenge in the Year Ahead?





# Do you plan on making any Capital Investments this Quarter?



